



**THIS SPECIAL INCENTIVE DELIVERS
THE ULTIMATE FOR LESS.**

BMW GROUP CORPORATE FLEET



CORPORATE SALES PROGRAM INCENTIVES AND FUNDING ALTERNATIVES.

**BMW
GROUP**



CORPORATE SALES PROGRAM DETAILS.

- The pricing terms described herein shall not be deemed to apply in jurisdictions where such terms and requirements are not permitted.
- Best negotiated price off MSRP is applied to the base vehicle and selected optional equipment. All applicable Sales Support Programs (SSP) can be applied with the exception of the i3 for Cash Purchase / FS Loan.
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PARTICIPATING BMW / MINI DEALERS WILL BE IN A POSITION TO ADDRESS ANY QUESTIONS YOU MAY HAVE CONCERNING WHAT CORPORATE FLEET PRICING TERMS ARE AVAILABLE IN THEIR STATE.

This guide is intended only as summary document. Other terms may apply with respect to the national BMW Group Corporate Fleet Program. All of the terms with respect to the national BMW Group Corporate Fleet Program remain subject to change without notice by the BMW Group in its sole discretion.

Incentives valid for MY16, MY17 and MY18 vehicles as outlined are effective May 2, 2017 – January 2, 2018.

LEVEL 2 / RETAIL TYPE G INCENTIVES - CAR ALLOWANCE / REIMBURSEMENT / EMPLOYEE PROGRAM

Model Year 2016 / 2017 / 2018			
BASE	Best negotiated price off MSRP		
+ Any applicable Sales Support Programs available at time of purchase can be applied (with the exception of the i3 for Cash Purchase / FS Loan)			
	CASH PURCHASE / FS LOAN	FS LEASE	Lease Rate Reduction (FS Lease Only)
BMW Cars (includes M models except M2)			
2 Series	\$2,500	\$1,500	.00020mf
3 Series	\$2,500	\$1,500	.00020mf
4 Series	\$2,500	\$1,500	.00020mf
5 Series	\$2,500	\$1,500	.00020mf
6 Series	\$3,500	\$1,500	.00020mf
7 Series	\$3,500	\$1,500	.00020mf
Z4	\$2,500	\$1,500	.00020mf
BMW SAV (includes M models)			
X1	\$2,500	\$1,500	.00020mf
X3	\$2,500	\$1,500	.00020mf
X4	\$2,500	\$1,500	.00020mf
X5	\$2,500	\$1,500	.00020mf
X6	\$2,500	\$1,500	.00020mf
BMW i			
*i3 BEV / REX	\$7,500	\$1,500	.00020mf
i8	\$2,500	\$1,500	.00020mf
MINI			
All MINI models	\$1,000	\$500	.00020mf

***i3 CASH PURCHASE / FS LOAN NOT COMBINABLE WITH SALES SUPPORT PROGRAMS**

DISCLAIMER.

INELIGIBLE BMW / MINI VEHICLES:

▪ BMW:

BMW Company Vehicles, Extended Test Drive, Shuttle/Limo, Retired Service Loaner Vehicles and Pre-Owned vehicles are not eligible. The Corporate Sales Incentive cannot be used in conjunction with the BMW Ultimate Drive Event, BMW Car Club of America (CCA) Program, BMW College Program, BMW Group Partner & Family Program, European Delivery and Embassy Program, Diplomatic Program, Domestic Military Sales Program (USAA), BMW Limousine & Hotel Shuttle Program, BMW VIP Purchase Program and previously reported vehicles with more than 300 miles.

▪ MINI:

MINI Next vehicles, MINI Company vehicles, Test Drive Events, and Retired Service Loaner Vehicles are not eligible. The Corporate Sales incentive cannot be used in conjunction with the College Program, Group Partner & Family Program and previously reported vehicles with more than 300 miles.

For complete information, please contact your local BMW / MINI Dealer. Click on either link below to locate your local dealer:

[BMW Dealer](#)

[MINI Dealer](#)

Or for additional program information, please visit www.BMWGroupFleet.com.

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